



Oakland Seaport

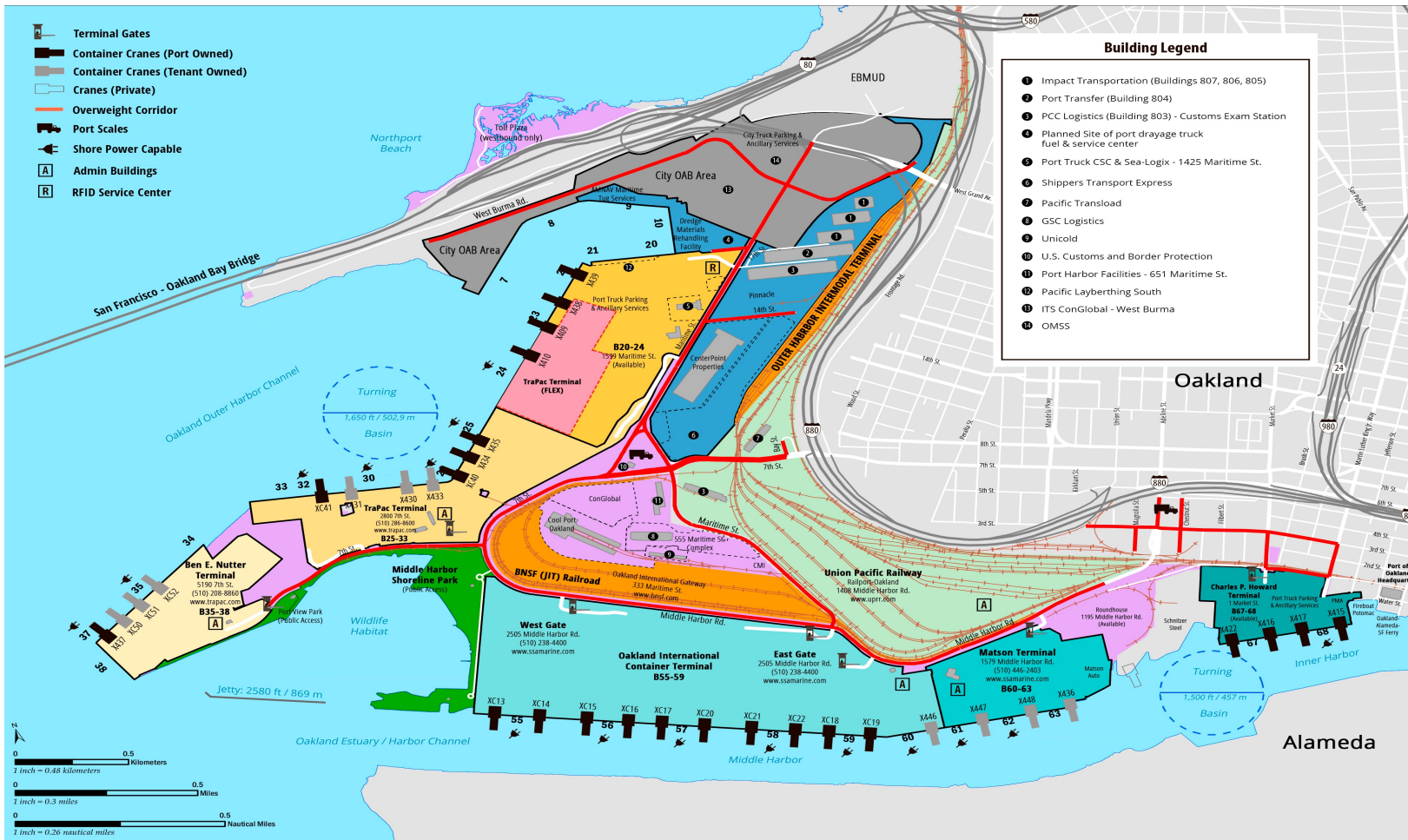
**Assembly Agriculture Committee &
Assembly Select Committee on Ports and Goods Movement**

Danny Wan, Executive Director

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Seaport Facilities



Diminished Services for Ag Exporters

- ▶ As of February 1, 2022
 - ▶ 7 vessels at berth
 - ▶ 8 vessels at anchor
 - ▶ 6 drifting
 - ▶ 1 en-route
- ▶ 8 out of 25 historical weekly services are bypassing Oakland
- ▶ 62 vessel calls in Dec 2021 vs 94 Dec 2022
- ▶ **Larger Vessel Calls and Warehouse Delays Have Caused a Build Up of Empty Containers & Chassis Shortages Which Create Marine Terminal Congestion**
- ▶ **Need a Consistent Flow of Services to Reduce Congestion and Serve Agricultural Exporters = Return of Vessel Calls to Select Markets**

Impacts to Agricultural Exporters

- ▶ Key CA Agricultural Commodity Exports Heavily Impacted (Dec. 2021 vs. Dec. 2020) through Port of Oakland
 - ▶ Dried Nuts: -35%
 - ▶ Hay: -35%
 - ▶ Rice: -73%
 - ▶ Wine: -25%
 - ▶ Citrus: -50%
 - ▶ Dairy: -11%
- ▶ Overall, Top 10 Ag Commodity Volumes down **36%** (Dec. 2021 vs. Dec. 2020) through Port of Oakland
- ▶ California as a whole losing export market share compared to East Coast port gateways



Port of Oakland/USDA Agricultural Exporter Incentive Program

- ▶ Acreage: 22 Acres on-port
- ▶ Capacity: 8000 FEU
- ▶ Refrigerated Container Plugs: 140
- ▶ Operator: PCMC
- ▶ Ag Exporter Incentive: \$125 per container (announced by USDA)
- ▶ Refrigerated Container pre-trip inspections available
- ▶ Features and Benefits:
 - ▶ No appointment required
 - ▶ Multiple Ocean Carrier equipment available
 - ▶ Faster truck turn times
 - ▶ More flexibility when vessel schedules change
 - ▶ Financial Incentives for agricultural exporters



Ongoing Needs for Export Community

- ▶ Maintain export cargo receiving windows when vessel schedules change
- ▶ Availability of space on Ad-hoc vessel calls for export cargo
- ▶ Return of key geographic shipping routes through Oakland, particularly ports in Southeast Asia and India
- ▶ **Benefits to Exporters:**
 - ▶ Reduced costs and increased competitiveness for CA-based Ag shippers
 - ▶ Increased availability for chassis and driver availability
 - ▶ Many Ag exporters in the Central Valley prefer the Port of Oakland as an export gateway



Additional Partnership Opportunities with State

▶ Governor's January Budget Blueprint

- ▶ Supply Chain Resiliency and Port Infrastructure Funding (\$1.2 billion)
- ▶ CARB & CEC Zero Emissions Vehicle and Infrastructure (\$875 million)
- ▶ GO-Biz Supply Chain Data Connectivity Initiatives (\$30 million)

▶ Trade Corridor Enhancement Program

- ▶ Round 3 program guidelines in development by CA Transportation Commission

▶ Port Priorities:

- ▶ Electrical Capacity & Renewable Energy and Resiliency Initiatives
- ▶ Modernization of On-port Marine Terminal and Warehousing Facilities to serve the Export community



Seaport Facilities

